

Your business and the NHS going forward – what does the future hold?

18 October 2017 | Birmingham



EVENT OVERVIEW

This one-day national event will analyse the future of the NHS and the implications this may have on your business.

We know that there are no immediate plans to inject significantly above-inflation funds into the NHS. But, the extent of the real cash crisis in the healthcare budget - a deficit of £30bn by 2021 - may well force the government into a position where the NHS as we know it is no longer sustainable.

Added to this we have big policy as part of the Five Year Forward View – new Strategic Transformation Plans and Lord Carter's Procurement Transformation Plans as part of his review into NHS productivity.

How will the NHS change over the coming years - new models of care and care provision, new efficiency measures and no additional funding?

An expert line up of speakers will examine the current NHS marketplace and review in detail current policy impacting on the NHS.

CHAIR



Simon Walsh is Procurement Director at Central Manchester University Hospitals NHS Foundation Trust and former chairman of the Health Care Supply Association.

He has a 29 year career in NHS procurement working in all key functions and across hospitals/community services in the North West. He leads a 59 strong team that manages all trust non-pay spend amounting to £350m.

He is the strategic procurement adviser to the Greater Manchester AHSN and also chairs the Greater Manchester NHS Procurement Group.

EXPERT SPEAKERS



Denis Gizzi is Managing Director and Lead Manager at Oldham CCG.

His role is to make sure that all the management systems are in place so the NHS Oldham CCG remains an effective commissioning organisation.

He has worked in health system management for 22 years and has spent time in all parts of the NHS, including hospitals and the Department of Health. He joined Oldham CCG in 2005 and was the primary care trust's executive director of commissioning and reform.



Lorna Green is Commercial Director at North West Coastal Academic Health Science Network.

Lorna joined the NWC AHSN in March 2014 after working in the healthcare industry for 17 years. Having started her career as a State Registered Dietician in the NHS, Lorna has worked for Fresenius Kabi Ltd, Vernon Carus Ltd, Healthcare Enterprise Group PLC and Phagenesis Ltd in a variety of senior management roles in sales, marketing and business development and at board level.



Joe Lever, Procurement Director, Salford Royal Hospitals NHS Trust Joe's role is to ensure the delivery of the strategic procurement objectives of the organisation to provide enhanced patient care whilst demonstrating value for money on the goods and services the Trust requires to deliver high quality healthcare services.

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AGENDA

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|--------------|--|-------------|--|
| 9.30 | Registration | 1.00 | Lunch |
| 10.00 | Welcome and Chair's introduction
<i>Simon Walsh</i> | 2.00 | Why should I want to work with an Academic Health Science Network?
An overview of how AHSNs can help your business
<i>Lorna Green</i> |
| 10.05 | Today's NHS – setting the scene | 2.30 | Procurement Transformation Plans
An update into NHS procurement by NHS trusts
Implementing Lord Carter's recommendations
<i>Joe Lever</i> |
| 10.35 | Questions | 3.00 | Future proofing - as supplier companies, the considerations you should be making going forward
Getting your business case right – what do procurement departments look for?
How do companies access procurement departments?
How should companies best present themselves? |
| 10.40 | Strategic Transformation Plans
What are they?
Where are they?
Why are they important to your business?
<i>Simon Walsh</i> | 3.30 | Chair's concluding remarks and close |
| 11.15 | Refreshments | | |
| 12.00 | How to do business with CCGs
What are we looking for?
<i>Denis Gizzi</i> | | |
| 12.30 | Q&A session with morning speakers
The current challenges and opportunities facing NHS supplier companies | | |